## Types of Permanent Life Insurance

| <u>W</u> H               | HOLE   | <u>UNIVERSAL</u>   | <u>INDEXED</u><br><u>UNIVERSAL</u>   | <u>VARIABLE</u>  |
|--------------------------|--|--|--|--|
| and Loar Loar If loa whe | efit e ested in bonds mortgages ns Only ns are tax-free an is not repaid n the insured , death benefit duced | <ul> <li>Cash Value</li> <li>Invested in bonds and mortgages</li> <li>Loans or Withdrawals</li> <li>Loans are tax-free</li> <li>Withdrawals are taxable using the FIFO method</li> </ul> | <ul> <li>Same features         as Universal Life</li> <li>Cash values are         invested in         either the S&amp;P         500 or the         NASDAQ 100</li> <li>Guaranteed         minimum rate,         but potential for         higher returns</li> </ul> | <ul> <li>Policyowner chooses investments</li> <li>Cash value invested in equities</li> <li>State and SEC regulated</li> <li>Variable Life</li> <li>Level premium</li> <li>Variable Universal Life</li> <li>Flexible premium</li> </ul> |